

## Income Projections for Monthly Income Asset @ Kolkata

	1st year	2nd year		3rd year	4th year	5th year	6th year	7th year	8th year	9th year	10th year	11th year	12th year	13th year	14th year	15th year
Average Room Rent (ARR) per day in Rupees	2400	2600		2800	3000	3200	3400	3600	3800	4000	4200	4400	4600	4800	5000	5200
Total No of Flats in entire tower	124	124		124	124	124	124	124	124	124	124	124	124	124	124	124
Percentage of Occupancy per month	70	70		70	70	70	70	70	70	70	70	70	70	70	70	70
Rooms sold at above Occupancy Rate	87	87		87	87	87	87	87	87	87	87	87	87	87	87	87
Number of Rooms Occupied per month	2647	2647		2647	2647	2647	2647	2647	2647	2647	2647	2647	2647	2647	2647	2647
Total Income as per above Occupancy per month	6353760	6883240		7412720	7942200	8471680	9001160	9530640	10060120	10589600	11119080	11648560	12178040	12707520	13237000	13766480
40% of Income given back to Investors 1st & 2nd year	40	2541504														
50% of Income given back to Investors 3rd year onwards			50	3706360	3971100	4235840	4500580	4765320	5030060	5294800	5559540	5824280	6089020	6353760	6618500	6883240
<b>Income per Square feet (Rs.)</b>	<b>42</b>	<b>46</b>		<b>62</b>	<b>66</b>	<b>71</b>	<b>75</b>	<b>80</b>	<b>84</b>	<b>88</b>	<b>93</b>	<b>97</b>	<b>102</b>	<b>106</b>	<b>111</b>	<b>115</b>
<b>For Studio Unit</b>																
Monthly Income to each owner	18968	20549		27662	29638	31614	33590	35566	37542	39517	41493	43469	45445	47421	49397	51373
Annual Income to each owner	227620	246589		331946	355657	379367	403077	426788	450498	474209	497919	521630	545340	569050	592761	616471
Investment by owner	3447040	3447040		3447040	3447040	3447040	3447040	3447040	3447040	3447040	3447040	3447040	3447040	3447040	3447040	3447040
<b>ROI % per annum</b>	<b>6.6</b>	<b>7.2</b>		<b>9.6</b>	<b>10.3</b>	<b>11.0</b>	<b>11.7</b>	<b>12.4</b>	<b>13.1</b>	<b>13.8</b>	<b>14.4</b>	<b>15.1</b>	<b>15.8</b>	<b>16.5</b>	<b>17.2</b>	<b>17.9</b>
<b>For 1 BHK Unit</b>																
Monthly Income to each owner	30808	33375		44928	48137	51346	54555	57764	60973	64183	67392	70601	73810	77019	80228	83437
Annual Income to each owner	369692	400499		539134	577643	616153	654663	693172	731682	770191	808701	847210	885720	924230	962739	1001249
Investment by owner	5589320	5589320		5589320	5589320	5589320	5589320	5589320	5589320	5589320	5589320	5589320	5589320	5589320	5589320	5589320
<b>ROI % per annum</b>	<b>6.6</b>	<b>7.2</b>		<b>9.6</b>	<b>10.3</b>	<b>11.0</b>	<b>11.7</b>	<b>12.4</b>	<b>13.1</b>	<b>13.8</b>	<b>14.5</b>	<b>15.2</b>	<b>15.8</b>	<b>16.5</b>	<b>17.2</b>	<b>17.9</b>

Apartment Details	Number of Units	Basic Cost	Registration	Total Cost	Area (sft)
Studio (447 sft - including common areas)	108	Rs. 32,72,040	Rs. 1,75,000	Rs. 34,47,040	447
1 BHK (726 sft - including common areas)	16	Rs. 53,14,320	Rs. 2,75,000	Rs. 55,89,320	726
Total Number of Apartments	124				
Total Built Up Area of the project (in sft)	59892				

### Note:

All figures indicated above are in INR (Rupees)

Registration as of current guidelines and subject to change as per government policies at the time of completion.

The ARR indicated is an average value of the room rent of both Studio & 1 BHK units.

The ARR calculated is the NET ARR (NET ARR = Total Gross ARR MINUS Brokerage/Commissions, Bank Collection Charges & External Maintenance)

For example for 1st year Net ARR is Rs.2400 (Gross ARR Rs.2600/- less Rs.200/- expenses as above)

Occupancy assumed at most conservative levels of 70% for the entire lease period (even ARR also assumed on most conservative basis) whereas G&C has understood from Starlit's existing track record & market surveys that this is going to be much better.

**\*\*IMPORTANT** | Regarding FIRST YEAR income - At the beginning of operations, like any other hotel, Starlit would like to accept limited bookings to test all rooms for guest feedback on any technical snags and increase the bookings month after month (say 25% in 1st month, 30% to 40% by 3rd month and then 40% to 50% by 6th month and then all the way beyond 60% by 3rd / 4th Quarter) while steadily hiking the average room rental. This process may take between 6 to 9 months depending on which part of the year they start operations (peak season or off-season). Hence, for the first few months, returns can be expected at lower levels which will keep increasing over period of 6 to 9 months and reach projected earnings for 1st year little before end of 1st year. Thereafter, it will be steady and is expected to keep growing as per above projections by Starlit.

**\*\*IMPORTANT** | As part of the Sinking Fund - which is used for major overhauls / repairs / upgrades to the building that happen once every 8 to 9 years to ensure building is fresh and relevant to changing tastes and amenities - 3% of your share of income shown above will be kept aside into a Sinking Fund. This money will belong to you and all the other investors jointly and interest earned on the same also belongs to the investors and this accumulated reserve is used to make such large changes and overhauls instead of making investors put in additional money at those times. This way, you will not have to invest extra money once every 8 to 9 years which is very important and has to be done to keep the building and rooms attractive to guests in the long run.